

HATHWAY CABLE & DATACOM LIMITED
Registered Office : "Rahejas", 4th Floor, Corner of Main Avenue & V.P. Road,
Santacruz (West), Mumbai - 400 054

PART I

(Rs.in Lacs)

STATEMENT OF STANDALONE & CONSOLIDATED AUDITED RESULTS FOR THE QUARTER & YEAR ENDED MARCH 31, 2013							
Particulars	Standalone			Year to date ended		Consolidated	
	Quarter ended		Corresponding Three months ended in the previous year ended	Year ended		Year ended	
	Three months ended	Preceding Three months ended		Current Year ended	Previous Year ended	Current Year ended	Previous Year ended
	March 31, 2013	December 31, 2012	March 31, 2012	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
	<i>Unaudited</i>	<i>Unaudited</i>	<i>Unaudited</i>	<i>Audited</i>	<i>Audited</i>	<i>Audited</i>	<i>Audited</i>
1. Income from Operations							
(a) Net Sales/Income from Operations	23,105.56	15,297.47	13,417.84	65,075.77	51,010.88	111,637.93	100,868.37
(b) Other Operating Income	12.61	142.33	127.86	356.22	359.25	1,614.48	343.64
Total	23,118.17	15,439.80	13,545.70	65,431.99	51,370.13	113,252.41	101,212.01
2. Expenses							
a. Purchase of stock-in-trade	163.20	430.67	299.67	1,098.67	980.82	619.88	1,045.67
b. Employee Benefits Expense	1,051.00	1,083.91	768.25	4,220.99	3,802.98	9,605.59	9,257.64
c. Pay Channel Cost	4,950.32	4,296.10	3,879.29	17,041.73	14,361.08	43,250.57	42,946.39
d. Other Expenses	8,106.15	6,082.47	6,266.96	26,217.30	23,606.26	32,392.80	31,196.06
e. Depreciation and Amortisation Expense	4,417.86	2,863.73	2,716.30	12,271.39	10,654.02	16,605.28	14,428.12
Total Expenses	18,688.53	14,756.88	13,930.47	60,850.08	53,405.16	102,474.12	98,873.88
3. Profit/(Loss) from Operations before Other Income, Finance cost & Exceptional Items (1-2)	4,429.64	682.92	(384.77)	4,581.91	(2,035.03)	10,778.29	2,338.14
4. Other Income							
a. Other Income	259.87	135.58	437.57	946.89	1,482.19	1,151.25	1,654.04
b. Foreign Exchange Gain / (Loss)	573.47	(148.99)	187.97	416.50	18.17	416.50	13.98
5. Profit/(Loss) before finance cost & Exceptional Items (3+4)	5,262.98	669.51	240.77	5,945.30	(534.67)	12,346.04	4,006.16
6. Finance cost	1,407.09	1,143.36	1,133.18	4,614.22	4,085.32	6,017.73	5,198.58
7. Profit/(Loss) after finance cost but before Exceptional Items (5-6)	3,855.89	(473.85)	(892.41)	1,331.08	(4,619.99)	6,328.31	(1,192.42)
8. Exceptional Items							
a. Exceptional Items	1,003.68	267.93	(204.73)	934.87	436.12	793.19	1,044.90
b. Prior Period Adjustments	24.99	0.23	(8.30)	76.50	111.21	(14.30)	448.79
9. Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8)	2,827.22	(742.01)	(679.38)	319.71	(5,167.32)	5,549.42	(2,686.11)
10. Tax expense	-	-	-	-	-	1,790.06	1,534.43
11. Net Profit (+) / Loss (-) Ordinary Activities after tax (9-10)	2,827.22	(742.01)	(679.38)	319.71	(5,167.32)	3,759.36	(4,220.54)
12. Extraordinary Item (net of tax expense Rs.Nil)	-	-	-	-	-	-	-
13. Net Profit (+)/ Loss (-) for the Period (11-12)	2,827.22	(742.01)	(679.38)	319.71	(5,167.32)	3,759.36	(4,220.54)
14. Share of profit/ (loss) of associates	-	-	-	-	-	7.82	12.02
15. Amount transferred on change in stake in Subsidiaries/ Joint Ventures	-	-	-	-	-	296.34	311.75
16. Minority Interest	-	-	-	-	-	2,493.64	1,021.35
17. Net Profit after taxes, minority interest and share of profit of associates	2,827.22	(742.01)	(679.38)	319.71	(5,167.32)	1,569.88	(4,918.12)
18. Paid-Up Equity share capital (Face Value Rs.10/-)	14,317.32	14,306.51	14,285.71	14,317.32	14,285.71	14,317.32	14,285.71
19. Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year)				65,692.90	64,884.35	67,794.62	65,735.89
20. Earning Per Share (EPS)							
a. Basic EPS (before extraordinary items) of Rs.10/- each (not annualised)	1.97	(0.52)	(0.48)	0.22	(3.62)	1.10	(3.44)
b. Diluted EPS (before extraordinary items) of Rs.10/- each (not annualised)	1.97	(0.52)	(0.48)	0.22	(3.62)	1.10	(3.44)
c. Basic EPS (after extraordinary items) of Rs.10/- each (not annualised)	1.97	(0.52)	(0.48)	0.22	(3.62)	1.10	(3.44)
d. Diluted EPS (after extraordinary items) of Rs.10/- (not annualised)	1.97	(0.52)	(0.48)	0.22	(3.62)	1.10	(3.44)

PART II

SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31, 2013

A. PARTICULARS OF SHAREHOLDING							
1 Public shareholding							
- Number of shares	72,365,997	72,257,897	72,049,897	72,365,997	72,049,897	72,365,997	72,049,897
- Percentage of shareholding	50.54	50.51	50.43	50.54	50.43	50.54	50.43
2 Promoters and promoter group							
Shareholding							
a) Pledged / Encumbered							
- Number of shares	-	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter And Promoter group)	-	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-	-
b) Non-encumbered							
- Number of shares	70,807,203	70,807,203	70,807,203	70,807,203	70,807,203	70,807,203	70,807,203
- Percentage of shares (as a % of the total shareholding of Promoter And Promoter group)	100	100	100	100	100	100	100
- Percentage of shares (as a % of the total share capital of the Company)	49.46	49.49	49.57	49.46	49.57	49.46	49.57

Particulars	3 months ended (March 31, 2013)
B. INVESTORS COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed of during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil

Disclosure of assets and liabilities as per Clause 41 (l) (ea) of the listing agreement as on March 31, 2013

(Rs.in Lacs)

STANDALONE & CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES				
Particulars	Standalone		Consolidated	
	As at Current Year ended	As at Previous Year ended	As at Current Year ended	As at Previous Year ended
	Audited March 31, 2013	Audited March 31, 2012	Audited March 31, 2013	Audited March 31, 2012
A. EQUITY AND LIABILITIES				
1. Shareholders' Funds				
a. Share Capital	14,317.32	14,290.51	14,317.32	14,290.51
b. Reserves and Surplus	65,820.77	65,133.18	67,922.49	65,984.71
Sub Total - Shareholders' funds	80,138.09	79,423.69	82,239.81	80,275.22
2. Share application money pending allotment	-	-	-	-
3. Minority Interest	-	-	21,117.89	18,022.94
4. Non- current liabilities				
a. Long-term borrowings	47,729.74	21,784.79	66,908.14	26,995.74
b. Deferred tax liabilities (net)	-	-	7,608.20	1,271.37
c. Other long-term liabilities	988.78	1,369.83	989.87	1,387.93
d. Long -term Provisions	-	-	141.89	118.66
Sub Total - Non- current liabilities	48,718.52	23,154.62	75,648.10	29,773.70
5. Current liabilities				
a. Short - term borrowings	3,995.81	106.39	7,618.16	2,128.27
b. Trade payables	6,892.72	5,155.09	18,489.46	15,504.48
c. Other current liabilities	45,840.81	18,687.69	61,767.94	31,003.03
d. Short -term Provisions	578.13	481.72	1,197.21	943.75
Sub Total - Current liabilities	57,307.47	24,430.89	89,072.77	49,579.53
TOTAL - EQUITY AND LIABILITIES	186,164.08	127,009.20	268,078.57	177,651.39
B. ASSETS				
1. Non- current assets				
a. Fixed assets	109,507.17	64,490.29	164,923.08	102,186.56
b. Goodwill on Consolidation	-	-	20,693.70	19,467.36
c. Non - current investments	31,280.11	27,658.40	838.45	515.70
d. Deferred tax assets	-	-	5,939.37	239.57
e. Trade receivables	1,244.56	1,292.25	2,282.37	780.30
f. Long -term loan and advances	7,945.09	6,100.55	10,940.24	8,527.76
g. Other non - current assets	2,721.00	1,488.78	3,184.95	1,734.70
Sub Total - Non - current assets	152,697.93	101,030.27	208,802.16	133,451.95
2. Current assets				
a. Current investments	-	1,016.74	-	1,054.24
b. Inventories	150.52	107.15	2,748.42	549.07
c. Trade receivables	20,514.16	13,547.32	34,735.25	24,142.31
d. Cash and bank balances	1,067.28	5,603.75	5,454.66	9,684.19
e. Short - term loan and advances	10,880.62	5,631.22	15,043.96	8,140.39
f. Other current assets	853.56	72.75	1,294.12	629.24
Sub Total - Current assets	33,466.14	25,978.93	59,276.41	44,199.44
TOTAL - ASSETS	186,164.08	127,009.20	268,078.57	177,651.39

Notes to Standalone and Consolidated Accounts

- 1 The above results were reviewed by the Audit Committee and approved by the Board of Directors in their meetings held on May 29, 2013.
- 2 The Company is a Multi System Operator providing Cable Television Network Services, Internet Services and allied services which is considered as the only reportable segment. The Company's operations are based in India.
- 3 The figures for the corresponding periods have been regrouped, wherever necessary, to make them comparable.
- 4 The financial figures of last quarter i.e. quarter ended March 31, 2013 are the balancing figures between audited figures in respect of the full financial year ended on March 31, 2013 and the published year to date figures upto the third quarter i.e. December 31, 2012 of the current financial year.
- 5 Pursuant to the Securities Exchange Board of India circular no. CIR/CFD/DIL/7/2011 dated October 5, 2011, all listed companies are required to submit their Standalone and Consolidated annual audited results within 60 days from the end of the financial year. In respect of one of the subsidiaries having many step down subsidiaries, it was not practicable to draw up the financial statement upto March 31, 2013 within stipulated period. Accordingly, the management has considered audited consolidated financial statements of that subsidiary for a period of 9 months i.e. period ended December 31, 2012 and adjustments have been made to give effects of significant transactions and other events that occur between January 1, 2013 and March 31, 2013.
- 6 Financial statements of five subsidiaries of the Company considered for consolidation, are un-audited provisional financial statements certified by nominee directors of the holding company. In the absence of availability of financial statements in the case of a joint venture company, the same has not been considered for the purposes of consolidation. During the immediate previous year, the company's share in the profits of the said joint venture company was Rs. 126.68 lacs.
- 7 The managerial remuneration recognised in respect of erstwhile Managing Director & CEO, including remuneration payable to him in his capacity as Vice Chairman, is based on terms approved by the shareholders but subject to approval of the Central Government. The application made by the Company for approval of payment of remuneration for a period of three years beginning from August 8, 2010 in excess of limits prescribed under section 198 and 309 read with Schedule XIII to the Companies Act, 1956 is pending for disposal.

8 **Exceptional items include :**

Exceptional Items	Standalone					Consolidated	
	Quarter ended			Year to date ended		Year ended	
	Three months ended	Preceding Three months ended	Corresponding Three months ended in the previous year ended	Current Year ended	Previous Year ended	Current Year ended	Previous Year ended
	March 31, 2013	December 31, 2012	March 31, 2012	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
- Reversal of Finance Cost & additional depreciation for FY 2011-12 (Refer Note No. 9)	-	-	-	(514.61)	-	(514.61)	-
- Expenses on Account of Digital Addressable System	93.80	267.93	40.41	500.35	40.41	500.35	40.41
- Provision for Doubtful Advances / Investments / Receivables from Entities Under Control / Significant Influence	427.10	-	(485.75)	466.34	85.02	23.53	65.60
- Reversal of provision for Diminution on Investment	-	-	-	-	(628.19)	-	-
- Sundry Balance Write-back for Previous Year for Chennai	-	-	(88.11)	-	(104.44)	-	(104.44)
- Impairment and write off of Assets in respect of operations in Tamil Nadu	-	-	328.73	-	1,043.33	-	1,043.33
- Provision for Entertainment Tax for earlier years	482.78	-	-	482.78	-	783.92	-
Total	1,003.68	267.93	(204.73)	934.87	436.12	793.19	1,044.90

- 9 The Ministry of Corporate Affairs vide circular dated 9th August, 2012 clarified that loss arising on foreign exchange fluctuation is not to be recognised as interest cost in terms of para 4(e) of Accounting Standard 16 on Borrowing Costs in the event a company has opted for an option granted under earlier circular relating to capitalization / amortisation of foreign exchange losses. In view of the same, during the year the Company has reversed finance cost of Rs. 590.05 lacs for the year ended 31st March 2012 and capitalised the same resulting in higher depreciation by Rs. 75.44 lacs for the year ended 31st March 2012. The aforesaid change resulted in net gain of Rs. 514.61 lacs and has been shown as "Exceptional Item" in the financial results.
- 10 In view of introduction of Digital Addressable System (DAS) vide Notification No. S.O.1408(E) Dated 21st June, 2012, regulation with effect from November 1, 2012 in the city of Mumbai and Delhi the Company as well as other Multi System Operators are in the process of finalizing the fresh terms of revenue sharing arrangement with the Local Cable Operators through whom cable television services are rendered to ultimate subscribers. Pending finalization of legally enforceable contracts/ arrangements, the Company has estimated activation fees and subscription and has raised invoices. Such estimation is based on ongoing discussion with LCOs, market trend and also considering the collection made till date. Since such estimation are on conservative basis, the management has reasonable certainty of collecting the amount billed to the LCOs. The Management has reviewed the status on constant basis and wherever felt necessary, has issued credit notes to reverse the revenue.
- 11 The Initial Public Offer (IPO) proceeds have been utilised as per objects as stated in the prospectus dated February 17, 2010 and as subsequently modified and approved by the shareholders by an Ordinary resolution through Postal ballot as per the provisions of Section 192A of Companies Act, 1956. The details are as under:

Particulars	(Rs. In lacs)	
Amount received from IPO		48,000.00
	Amount Proposed (Revised)	Amount utilised upto March 31, 2013
Utilisation of funds		
Acquisition of Customers	1,500.00	1,248.69
Investment in the development of our digital capital expenditure, services and set top boxes	32,500.00	32,500.00
Investment in the development of our broadband infrastructure, capital expenditure and services		
Repayment of loans (includes temporary repayment of WCDL Rs. 388.61 lacs as interim use)	19,000.00	19,000.00
General Corporate Purposes	5,000.00	5,000.00
Interim use of fund (paying down short term credit limit)	-	251.31
Total	58,000.00	58,000.00
Less: To be funded by Suppliers Credit/ Buyers Credit and External Commercial Borrowings	10,000.00	10,000.00
Total	48,000.00	48,000.00
Balance Unutilised		-

Place : Mumbai
Date : May 29, 2013

For Hathway Cable & Datacom Limited

Jagdish Kumar G Pillai
Managing Director & CEO